



# **Abbisko Therapeutics Announces an Exclusive Licensing-out Agreement for Pimicotinib (ABSK021)**

## ***Conference Call***

DEC 2023



# Agenda

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- **Pimicotinib Transaction Summary**



Dr. Yao-Chang Xu

- **Pimicotinib Pipeline Summary**



Dr. Zhui Chen

- **Pimicotinib Transaction Details**



Dr. Zidong Zhang

- **Company Strategy & Other Pipeline**



Dr. Yao-Chang Xu

- **Q&A**

# Pimicotinib(ABSK021) Transaction Summary

## Transaction Logics

- **Maximize** the value and impact of Pimicotinib (ABSK021) **through partnership with global leading company for unmet medical needs of potential patients in China and globally**
- **Increase cash balance** and decrease expenditures to mitigate market uncertainty risks

## Transaction Structure

- Granted Merck an exclusive license agreement to commercialize Pimicotinib in China(included HK, Macao and Taiwan) **with an option for rest of the world** and subsequent development rights upon the achievement of certain conditions
- Upon exercise of the commercialization option for the rest of the world, Merck also has the option to co-develop Pimicotinib in additional indications

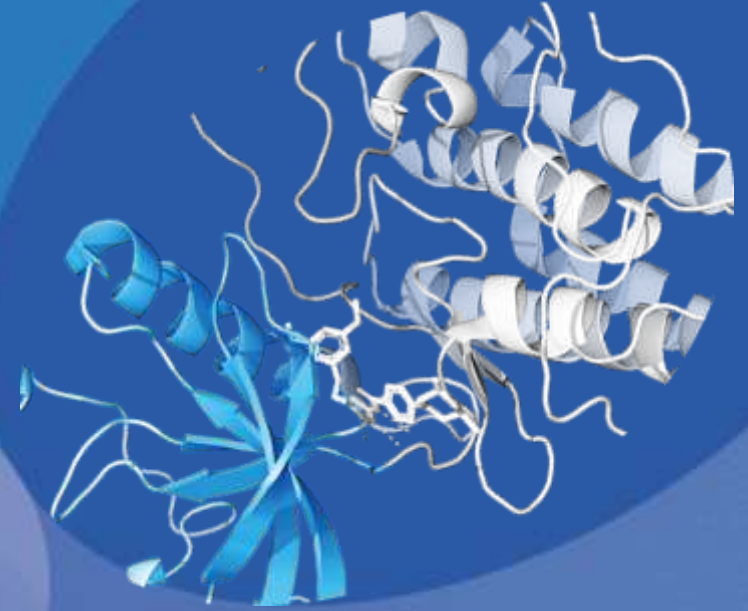
## Transaction Financial Terms

- Pimicotinib(ABSK021) entered an exclusive agreement in China, included upfront payment, milestones and global option fee and double-digit% tiered royalties
  - **Upfront payment of \$70m and total amount of \$605.5m**
  - **When Merck exercises the global commercialization option, we will receive an additional option exercise fee**
  - We will receive additional payments for the achievement of certain development and commercial milestones and **double-digit tiered royalties on net sales** by Merck

## Post-transaction Strategy

- Strengthen **late stage R&D, clinical development, CMC, NDA submission and commercialization** to maximize the valued of Pimicotinib and **expand geographic coverage from China to global** through partnership
  - We continued to progress Pimicotinib to a global Phase III study in TGCT and other indications. Merck will advance commercialization in China

# Pimicotinib (ABSK021) CSF1-R's Pipeline Summary



# Summary of Pimicotinib (ABSK021)

## Pimicotinib (ABSK021)



**Breakthrough** Therapy Designation in **China & US**, and Priority Medicine (PRIME) Designation in **Europe**



**Ph III (global MRCT)** for TGCT ongoing **in China, in North America and Europe**; NDA submission expected in 2024/25









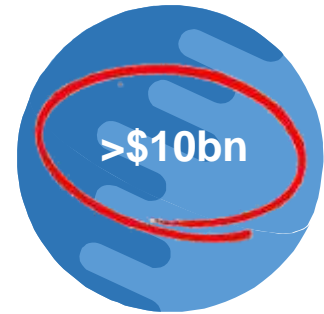
Potentially **BIC** in TGCT with **87% ORR** with 1-year follow and strong safety profile



Expanding into other diseases: **PhII cGvHD** ongoing; **PhII pancreatic cancer** first patient dosed; **Ph1b for multiple solid tumors** ongoing

# We Aim to Expand Pimicotinib (ABSK021) into Multiple CSF-1R-Dependent Therapeutic Areas with Multi-Billion Dollars Market Potential

Strategy	1 Accelerated development in TGCT	2 Expansion into other indications (many with potential orphan drug status)	3 Combo in broad oncology indications	
Addressable patient no. <sup>(1)</sup>	<b>TGCT</b>  ~60k  ~14k	<b>cGvHD</b> 	<b>ALS</b>  ~43k  ~19k	<b>Solid Tumors</b>  >400k
Commercial potential <sup>(1)</sup>	>\$1.5bn	>\$3.5bn	>\$1.5bn	>\$6bn
Pimicotinib (ABSK021) Development Status	<ul style="list-style-type: none"> <li>87% ORR, potential best-in-class</li> <li>BTD in US/CHN/Europe</li> <li>In Phase III US/CHN/Europe</li> </ul>	<ul style="list-style-type: none"> <li>In Phase II</li> </ul>	<ul style="list-style-type: none"> <li>Trials in planning</li> </ul>	<ul style="list-style-type: none"> <li>1L pancreatic study Phase II study ongoing</li> </ul>

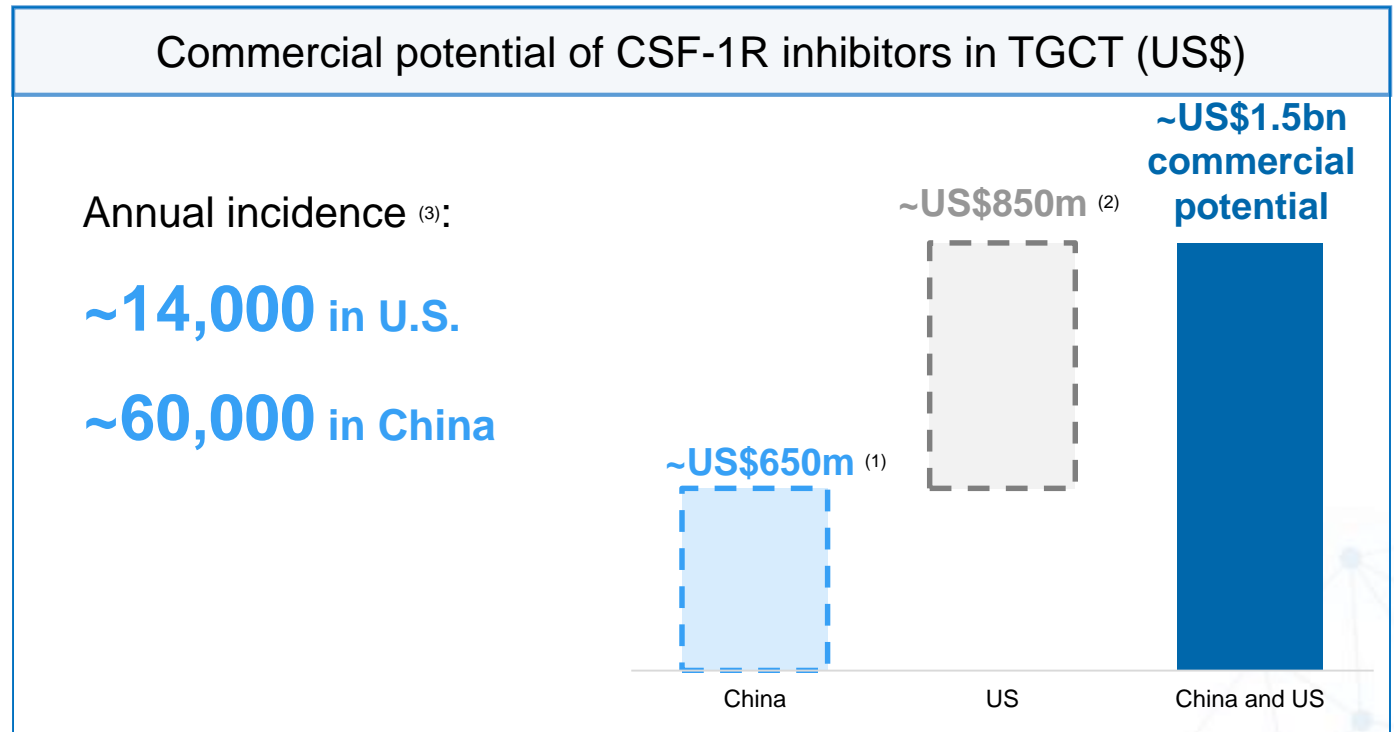


1. Based on market research and internal analysis

# TGCT Is A Disease with Large Patient Population and Significant Unmet Medical Needs Globally



- Surgical resection is the standard treatment but with high recurrence rate.
- The only approved CSF-1R inhibitor, pexidartinib, has severe hepatotoxicity and was approved with black-box warning.



1. Based on internal analysis  
2. Based on estimates from Deciphera Pharmaceuticals  
3. Based on annual incidence rate of 43 cases per million people

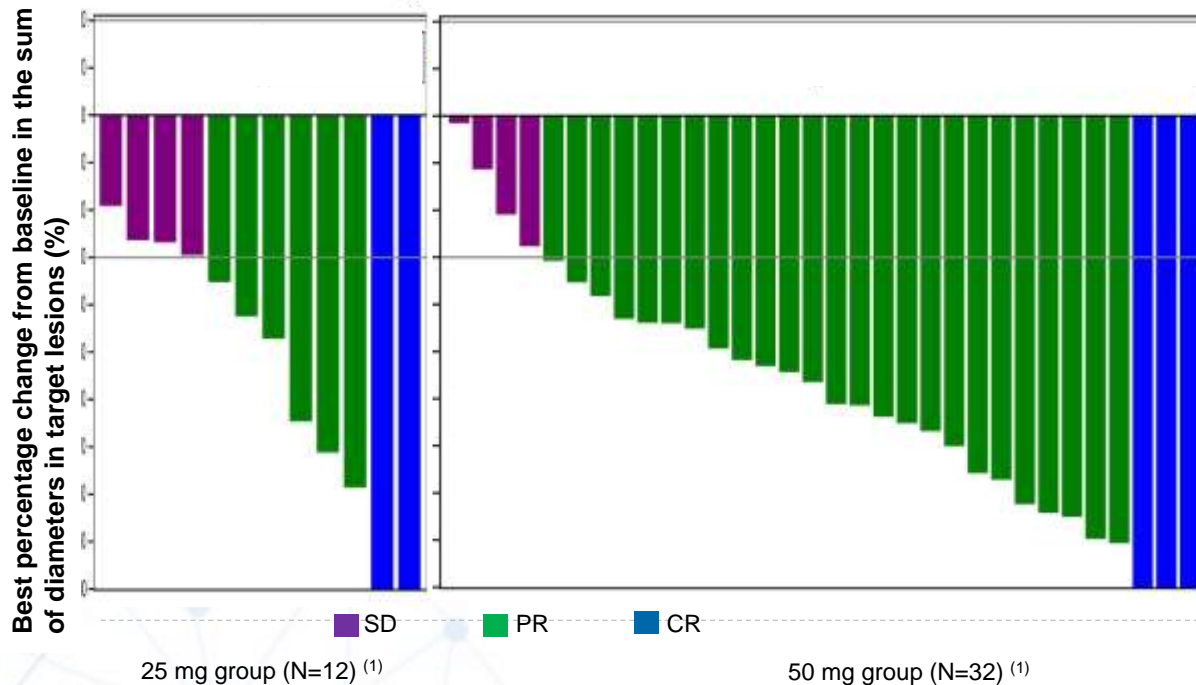
# Pimicotinib (ABSK021) showed improved ORR at 87.5% and a clean safety profile during one-year follow up

## Efficacy

- The preliminary ORR: **87.5%** (28/32, QD 50 mg) (by IRC, including **3 CR**), 100% DCR
- Dose dependency: ORR **66.7%** (by IRC, including **2 CR**), compared with **87.5%**

## Safety

- Favorable safety profile at both cohorts with **no apparent hepatotoxicity**
- **83.9%** of patients remained on treatment, and median treatment duration were **13.6** months in 50 mg QD; the longest treatment duration was 17.5 months



TEAE Rate ≥15% Preferred Term <sup>(2)</sup> , n (%)	Grade 3/4	
	25 mg QD (N=12)	50 mg QD (N=44)
LDH increased	0	0
Blood CPK increased	0	1 (2.3)*
α-HBDH increased	0	0
AST increased	0	0
Amylase increased	0	0
ALT increased	0	0
Rash	0	0
Pruritis	0	0
Face edema	0	0
Dizziness	0	0
Somnolence	0	0

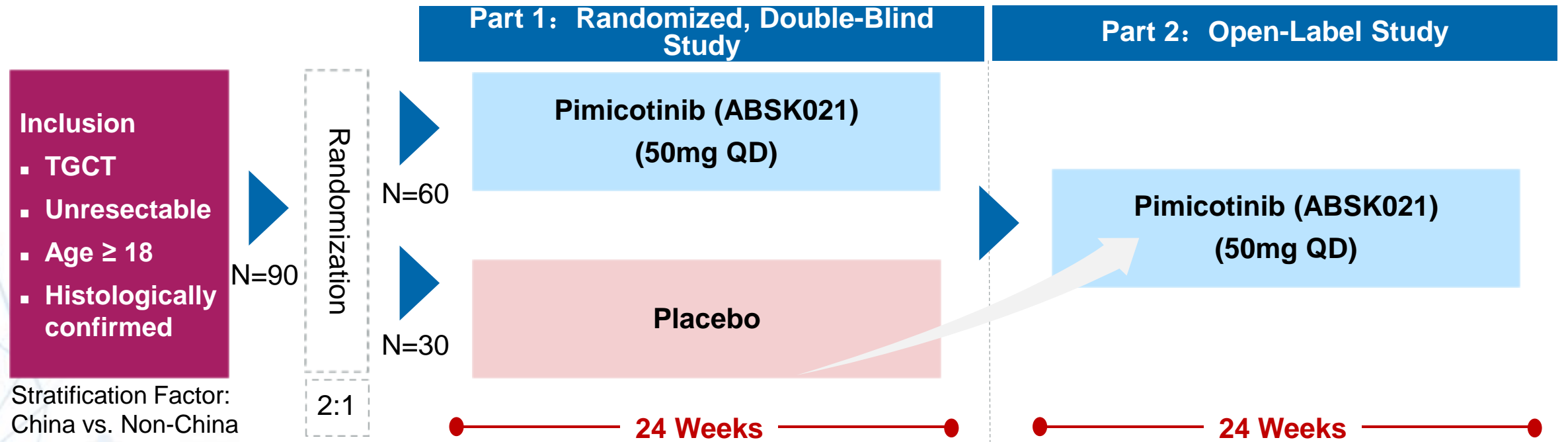
1. All 12 TGCT patients in 25 mg cohort have completed at least one post-dose tumor response assessment by IRC. And 32 out of 44 TGCT patients in 50mg cohort have completed at least one post-dose tumor response assessment by IRC. Cut-off date: May2023.

2. Cut-off date: May2023. \* This patient experienced extensive work-out.



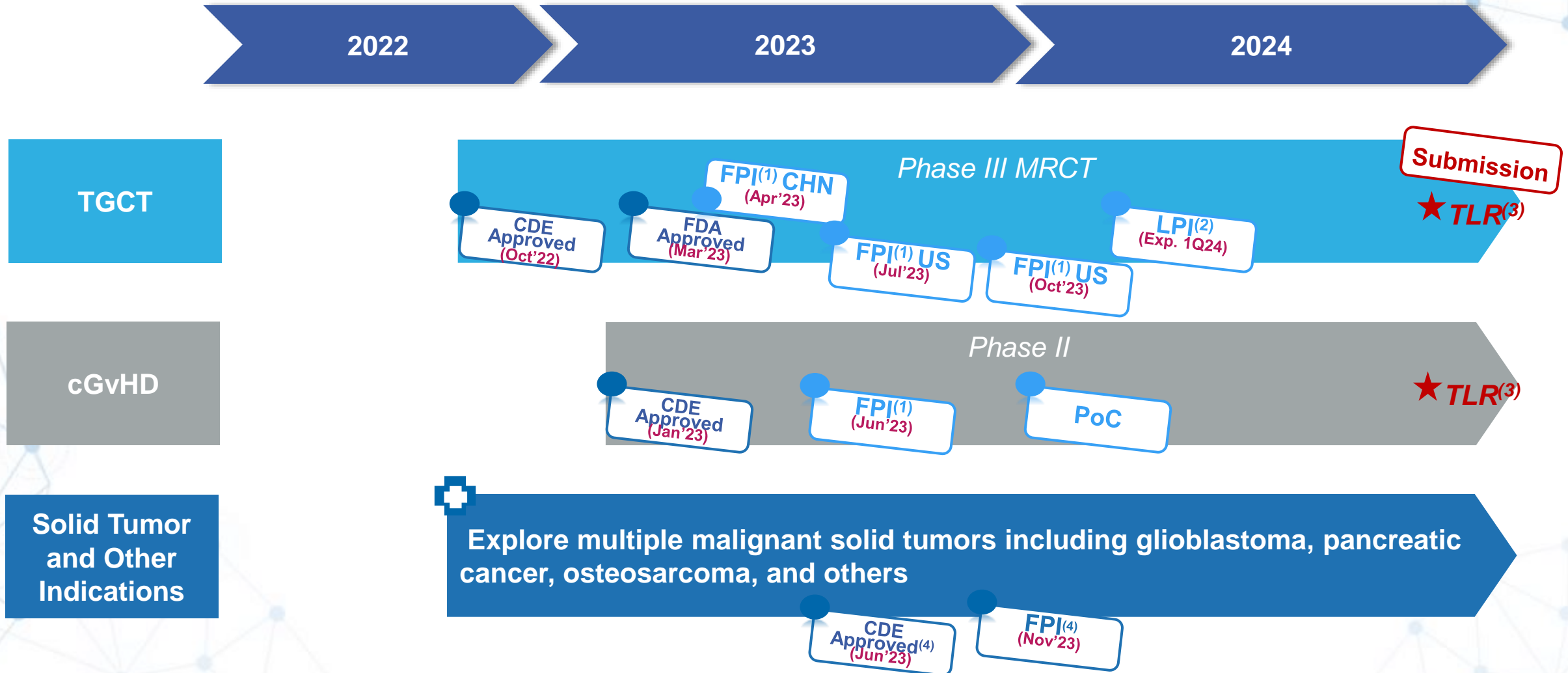
# The Global Multicenter Phase III Trial for TGCT Is Approved by the FDA ,CDE&EMA and Patient Enrollment Has Started in US, China and Europe

- A randomized, double-blind, placebo-controlled Phase III clinical study to evaluate the efficacy and safety of Pimicotinib (ABSK021) at the dose of 50mg QD in patients with Tenosynovial Giant Cell Tumor



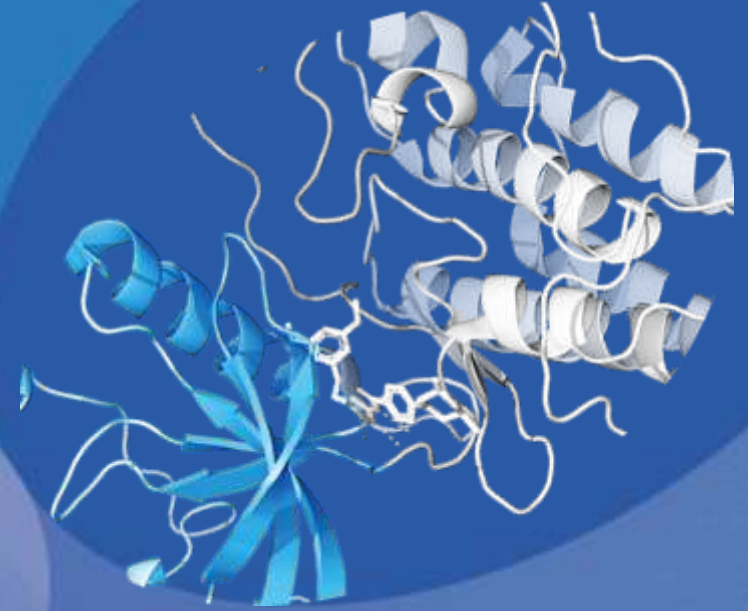
- **Primary Endpoint:**
  - 25-Week ORR by Blinded Independent Review Committee (BIRC) based on RECIST 1.1
- **Secondary Endpoints:**
  - 25-Week ORR by BIRC based on Tumor Volume Score (TVS)
  - Mean change from baseline in Range of Motion (ROM) of the affected joint at Week 25

# Pimicotinib (ABSK021) Clinical Progress and Future Development Plan



1. FPI: first patient in. 2. LPI: last patient in. 3. TLR: topline result. 4. Pancreatic Cancer.

# Pimicotinib (ABSK021) Transaction Details



# Pimicotinib's Financial Terms Summary



China Commercial Right

**\$70 million**

Mainland China, Hong Kong, Macau and Taiwan



Global Option Fee

**Additional Option Exercise Fee**

When Merck exercises the Global Commercialization Option

Milestones

**Development & Commercialization  
Milestones**

Available, details not disclosed

Total Deal Size

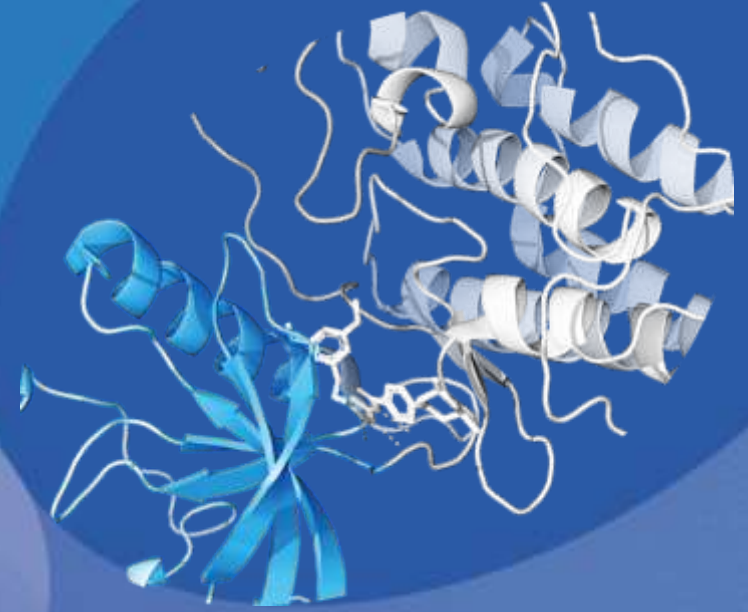
**Up to \$605.5 million**

Aggregated upfront, exercising payment, and development & commercialization milestones

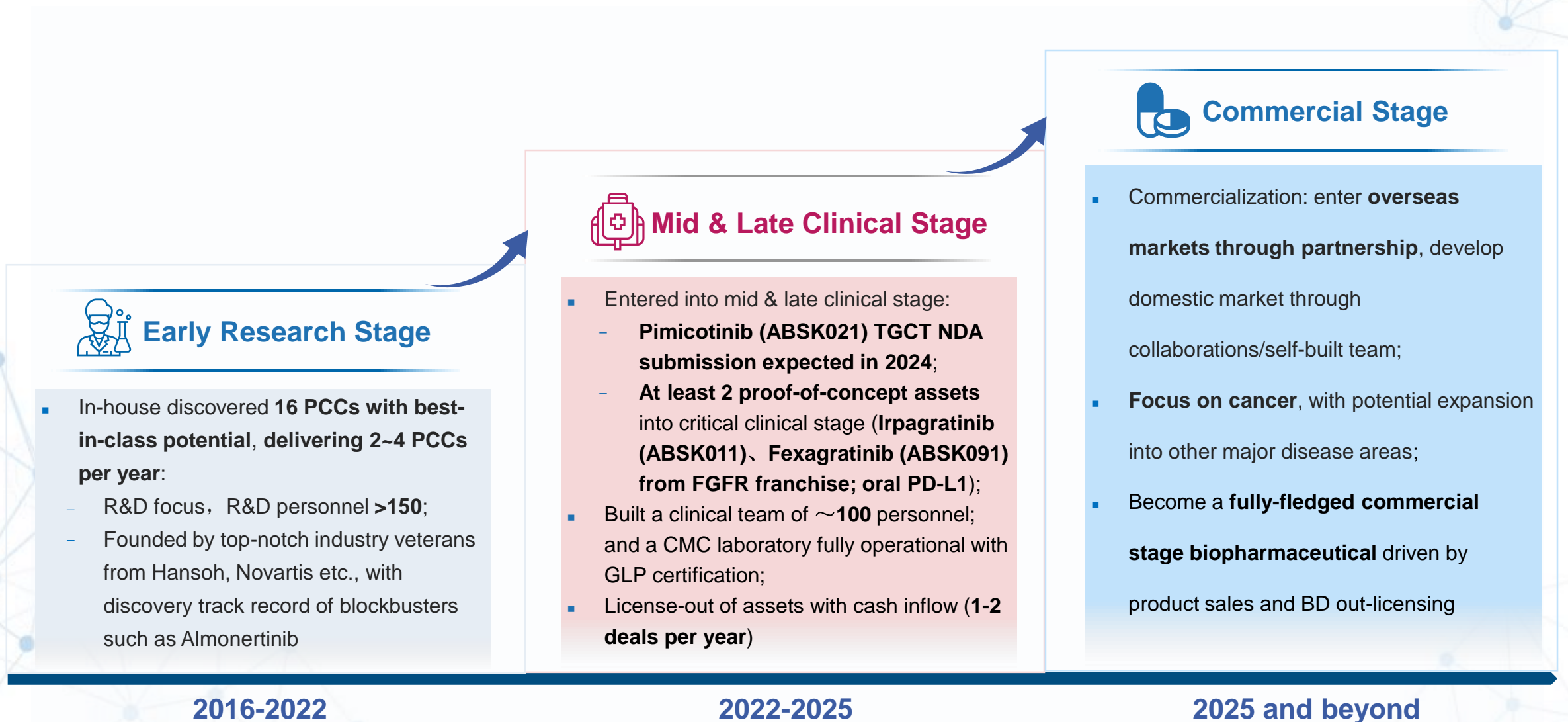
Royalty

**Double-digit percentage (%)**

# Company Strategy & Core Pipeline



# Abbisko: Transitioning from Late Clinical Stage to Commercial Stage



2016-2022

2022-2025

2025 and beyond

# Our Oncology-Focused Pipeline Consists of BIC & FIC Assets, CSF-1R Exclusively Licensed-out to Merck, FGFR Franchise in POC, and Early-Stage Assets for BD and Clinics

## CSF-1R (ABSK021)

### Near Commercialization

#### 1. First TGCT indication in Phase III:

- **ORR: 87% with 1-year follow**, BTD in US/CHN/Europe, potential BIC;
- Phase III in MRCT, for NMPA & FDA approval;
- Expected completion in early 2024, commercialization in 25/26, large patient population and potential

#### 2. Expansion into other disease areas:

- cGvHD Phase II in progress, data expected by 2024;

#### 3. Active exploration in solid tumor areas:

- Trials planned in pancreatic cancer, osteosarcoma, glioblastoma

#### 4. License-out agreement with Merck

- Upfront **\$70M** and total amount of **\$605.5m**
- Possibly receive an additional option exercise fee
- Receive additional payments for the achievement of certain development and commercial milestones and double-digit tiered royalties on net sales by Merck

## FGFR Franchise In POC

#### 1. Huge unmet medical need of FGFR:

- ~1.9 million cases per year of FGFR aberrations globally, mainly in lung cancer, breast cancer, urothelial cancer, bile duct cancer, etc.;
- FGFR4 mutation in ~30% HCC patients (>350,000 worldwide)

#### 2. Strong efficacy data:

- Irapagatinib (ABSK011) demonstrated strong efficacy in 2L HCC patients with high expression of FGFR19, **ORR~40.7%**

#### 3. High effectiveness against FGFR3:

- Fexagratinib (ABSK091) presented ORR of 31%-44% in 2L UC in FGFR3 mutants

## Early-Stage Assets For BD and Clinics

#### 1. Collaboration with global pharmaceutical:

- Partner with Eli Lilly in early stage development in non-oncology chronic disease areas

#### 2. Advancing early-stage targets into clinics:

- Explore BD deals for early-stage assets, such as KRAS, oral PD-L1, 4<sup>th</sup>-gen EGFR, 2<sup>nd</sup>-gen Exon20, CD73, FGFR

#### 3. BD deals for pre-clinical assets to generate early cash inflow:

- 2~4 PCCs per year, along with continuous BD deals to generate early cash flow, to expand indications and regions

Commer-  
cial

CSF-1R: CNS + Solid Tumor

Clinical

FGFR4: 1L/2L HCC

FGFR 2/3: Multiple Solid Tumors

Pre-  
Clinical  
BD

PRMT5\*MTA

Oral  
PD-L1

CD73

...

2025

2026

2027

2028

2029

# Our 10 Clinical Pipeline and 6 Preclinical Pipeline

Programs	Targets	Indications	Mono/Combo Therapy	IND	Phase I/IIa	Phase Ib/II	Phase III/NDA	Commercial Rights	Partner
<b>Pimicotinib (ABSK021)</b>	CSF-1R	TGCT ★	Mono					Global	<b>MERCK</b>
		cGvHD	Mono					Global	
		Solid Tumors	Mono/Combo					Global	
		ALS	Mono			Partner		Ex-Mainland China, HK and Macau	
<b>Irpagratinib (ABSK011)</b>	FGFR4	FGF19+HCC	Mono					Global	
			Combo		Combo with Roche anti-PD-L1 atezolizumab				
<b>Fexagratinib (ABSK091)</b>	pan-FGFR	FGFRalt UC	Mono				Partner	Global	<b>AstraZeneca</b>
			Combo		Combo with BeiGene anti-PD-1 tislelizumab				
		Other Solid Tumors	Mono					Global	
<b>ABSK061</b>	FGFR2/3	Solid Tumors	Mono					Global	
<b>ABSK121</b>	pan-FGFR mut.	Solid Tumors	Mono					Global	
<b>ABSK112</b>	EGFR Exon20	NSCLC	Mono					Global	
<b>ABSK043</b>	PD-L1 (oral)	Multiple Tumors	Mono					Global	
<b>ABSK081</b>	CXCR4	TNBC	Combo			Combo with Junshi anti-PD-1 toripalimab		Greater China	<b>X4</b>
		WHIM	Mono				Partner		

★ Breakthrough Therapy Designation (BTD/PRIME) ;

Abbreviations: ALS = amyotrophic lateral sclerosis; cGvHD = chronic graft-versus-host disease ; FGFRalt = FGFR altered; HCC = hepatocellular carcinoma; NSCLC = non-small cell lung cancer; RMS = rhabdomyosarcoma; TGCT = tenosynovial giant cell tumor; TNBC = triple-negative breast cancer; UC = urothelial cancer; WHIM = warts, hypogammaglobulinemia, infections and myelokathexis

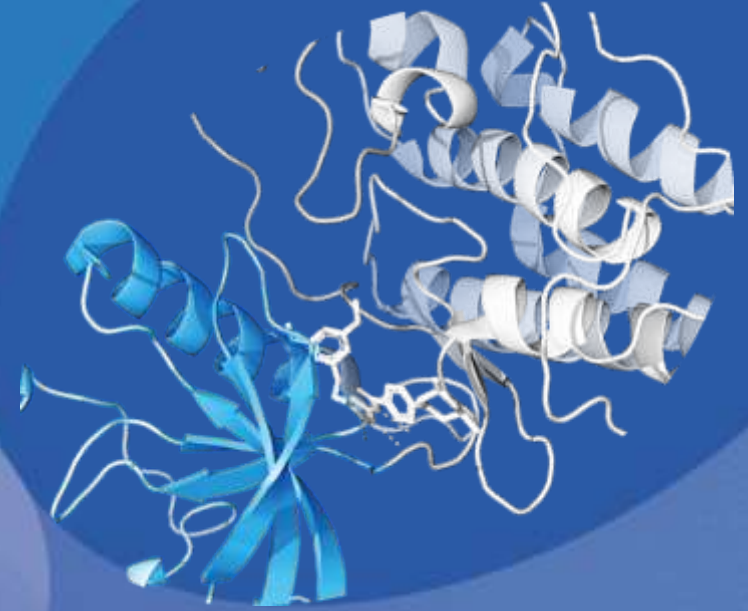


# Our Pipeline (Preclinical)

Programs	Targets	Indications	Mono/Combo Therapy	Lead Optimization/PCC	IND-Enabling	IND	Commercial Rights	Partner
<b>ABSK051</b>	CD73	Multiple Tumors	Combo				Global	
<b>ABSK012</b>	FGFR4 mut.	RMS and Other Solid Tumors	Mono				Global	
<b>ABK3376</b>	EGFR-C797S	EGFRm NSCLC	Mono/Combo	Mono/Combo with Alist Furmonertinib mesylate  Partner			Ex-China	
<b>ABSK071</b>	KRAS	Solid Tumors	Mono				Global	
<b>P131</b>	MTA Cooperative PRMT5	Multiple Tumors	Mono				Global	
<b>P141</b>	Undisclosed	Multiple Tumors	Mono				Global	
<b>P151</b>	Undisclosed	Non-oncology	Mono/Combo				Global	

Abbreviations: ALS = amyotrophic lateral sclerosis; cGvHD = chronic graft-versus-host disease ; FGFRalt = FGFR altered; HCC = hepatocellular carcinoma; NSCLC = non-small cell lung cancer; RMS = rhabdomyosarcoma; TGCT = tenosynovial giant cell tumor; TNBC = triple-negative breast cancer; UC = urothelial cancer; WHIM = warts, hypogammaglobulinemia, infections and myelokathexis

# Other Core Assets

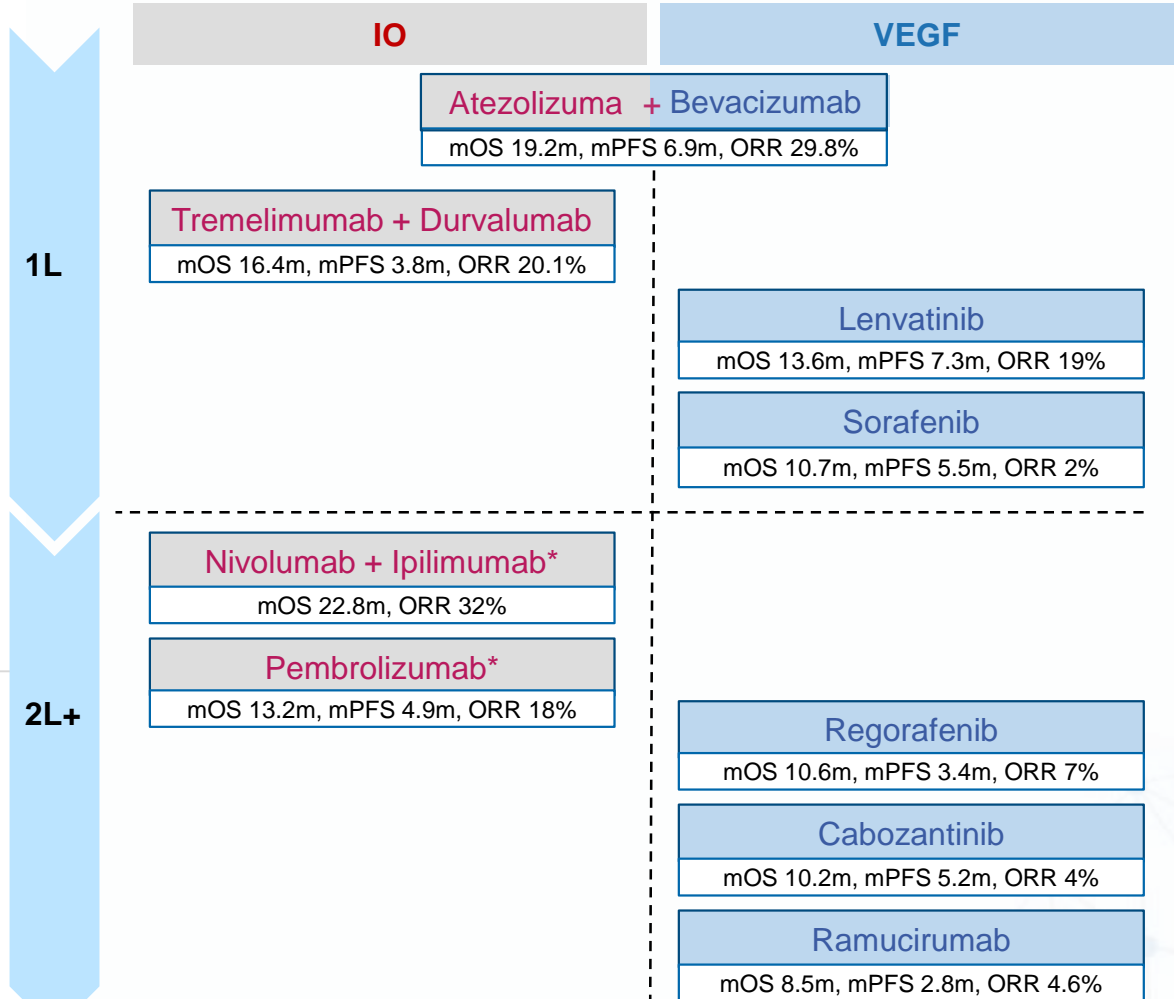
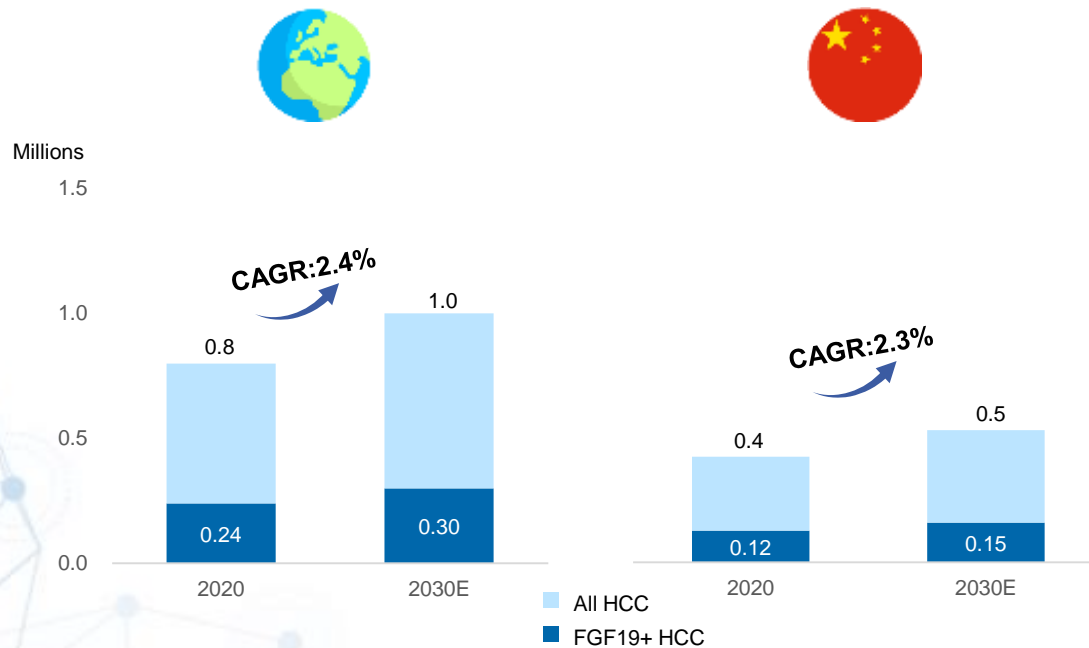


# HCC: High Unmet Medical Needs from High Incidence Rate and Limited Treatment Options

HCC: 1m new patients Globally and 50% in China,  
FGF19+ HCC: ~30% of all HCC

Current Therapy Featuring IO & VEGF, With Limited Efficacy

## New HCC Cases



\* Accelerated approval

# Irpagratinib(ABSK011) Promising Efficacy Profile in Phase Ib Trial

## Tumor Response in Prior Treated FGF19+ HCC Pts by Investigator Assessment (RECIST V1.1)

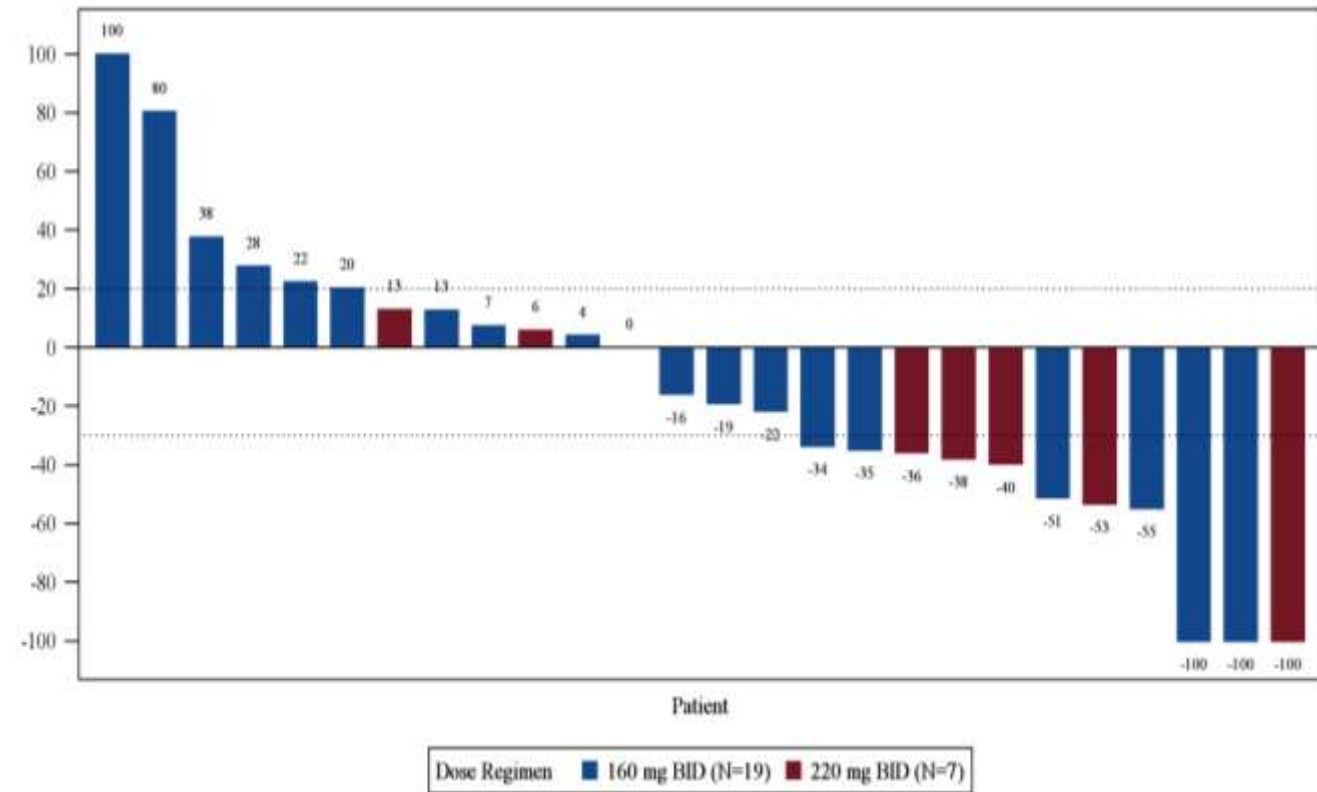
Response	QD	BID		
	180 mg QD (N=15)	160 mg BID (N=20)	220 mg BID (N=7)	Total (N=27)
<b>BOR, n (%)</b>				
CR	0	1(5)	0	1(3.7)
PR*	2 (13.3)	5 (25)	5 (71.4)	10 (37.0)
SD	10 (66.7)	6 (30.0)	2 (28.6)	8 (29.6)
<b>Overall response rate*, n (%)</b>	2 (13.3)	<b>6 (30.0)</b>	<b>5 (71.4)</b>	<b>11 (40.7)</b>
<b>Disease control rate, n (%)</b>	12 (80.0)	12 (60.0)	7 (100.0)	19 (70.4)

\*including unconfirmed PR

The preliminary efficacy in FGF19+ HCC pts with prior therapies in BID cohorts:

- **The ORR was 40.7%.** In 26 evaluated patients, 14 observed with tumor shrinkage, including 3 complete response
- Median follow-up was 3.7 m, and mPFS was 3.9 m
  - mPFS in 220 mg BID was not yet mature
- The longest duration of response (DoR) was 9.6 m and mDoR was not yet mature, with 5 of 11 responses ongoing

## Best Percentage Change in Sum of Diameters of Target Lesions in Prior Treated FGF19+ HCC Pts of BID Cohorts

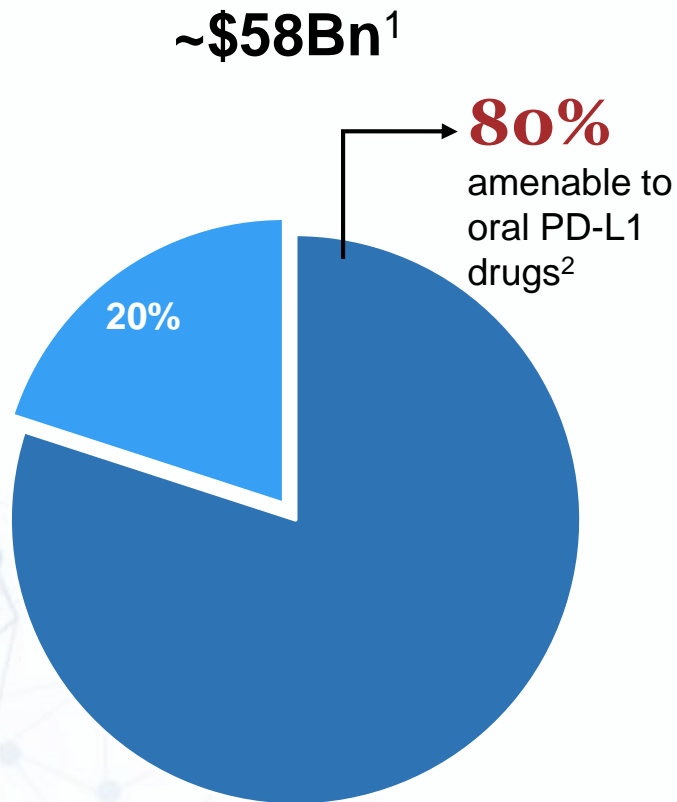


- Two pts obtained an overall response of PR, of whom the target lesions were assessed as CR, the non-target lesions were non-CR/non-PD, and no new lesions were observed.

# Oral PD-L1 Small-molecule Has a Blockbuster Market Potential

80% of PD-(L)1 Market Can be Amenable to Oral Small Molecule Inhibitor

Significant Advantage of Oral PD-L1 Small Molecule Inhibitor



**1** Oral formulation/  
adjustable dosing schemes

**2** Improved  
tissue penetration

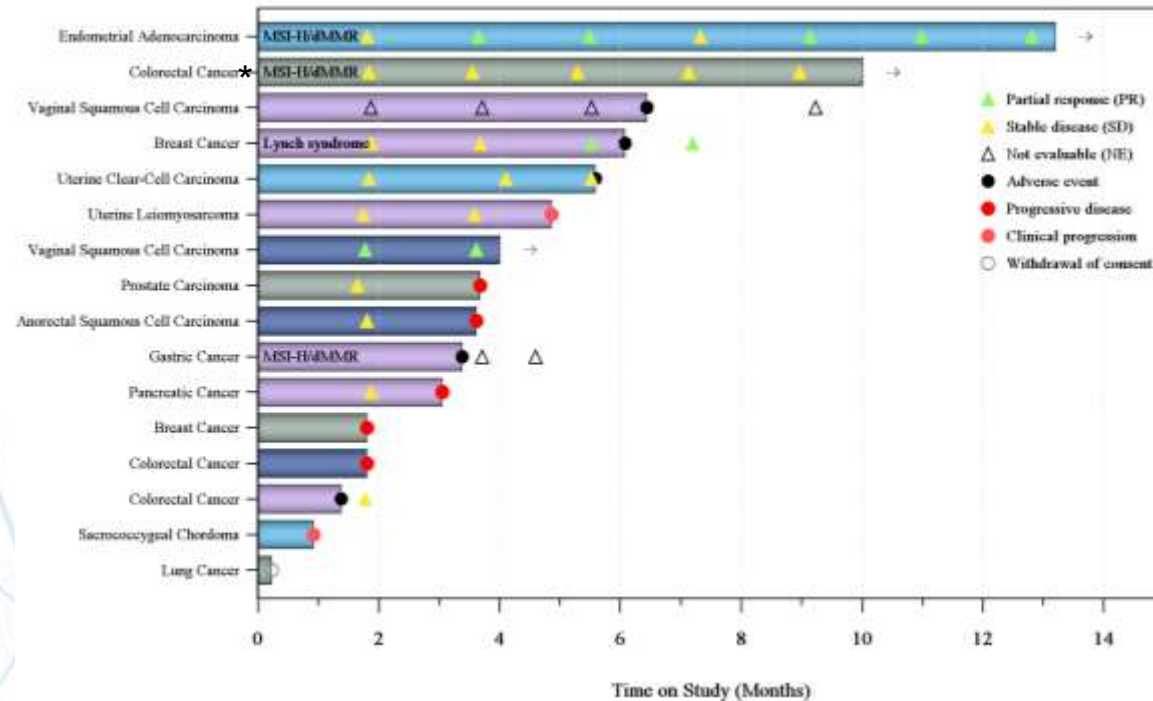
**3** Non-  
immunogenicity

- Ease of use, no intravascular (IV) costs
- Oral-oral combo
- Potential of better efficacy
- Rapid titration
- irAE management

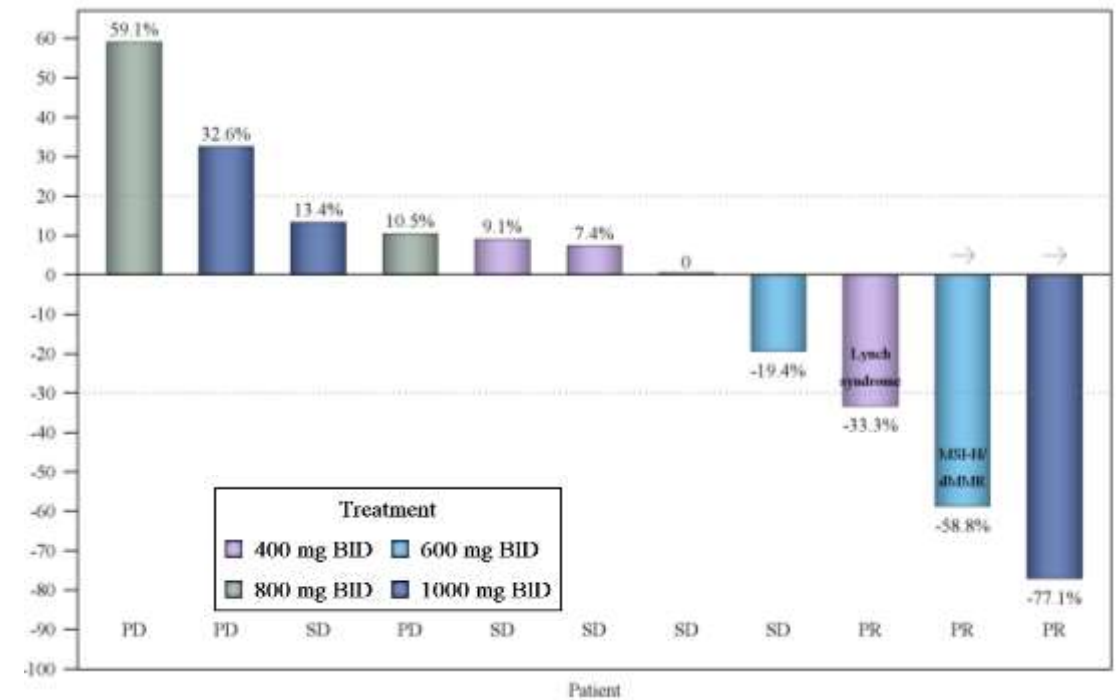
1. IQVIA White Paper-In the Eye of the Storm: PD-(L)1 Inhibitors Weathering Turbulence, 2022; 2. Based on Incyte company presentation, and with the assumption that oral PD-1 will be most likely to capture PD-(L)1 market in the mono therapy and combination setting with another oral agent, but not in combination with other injectables as this regimen still requires in-office visit

# ABSK043 Promising Efficacy Profile in Preliminary Clinical Trial

## Time on Treatment and Response



## Best Percentage Change in Sum of Diameters of Target Lesions



Among 16 patients from BID dosing cohorts, **ORR ~27%** (11 tumor responses could be evaluated and 3 IO-naïve patients reached objective response)

- One endometrial carcinoma patient with MSI-H/dMMR (600mg BID) achieved confirmed partial response (PR) and has been on treatment for over 1 year
- Another breast cancer patient with Lynch syndrome (400mg BID) confirmed PR although discontinued due to Gr2 rash
- The third patient with vaginal squamous cell carcinoma treated 1000mg BID obtained confirmed PR (-77%) and is still on treatment

# Pimicotinib(ABSK021) BD done, as we continue to advance our planned milestones

Pipeline	Target	Clinical Trial	Stage	Event	2023	
<i>Clinical candidates</i>					Target	Action
Pimicotinib (ABSK021)	CSF-1R	TGCT	Phase III	✓ US Pivotal Trial Design Approval	1H	Mar'23
				✓ Global MRCT Pivotal Trial to Start	1H	Apr'23 CHN FPI Jul'23 US FPI
				✓ Extended Phase Ib Efficacy/Safety Results	1H	May'23 ASCO
		cGvHD	Phase II	■ Preliminary Data Readout	2H	Jun'23 FPI
Irpagratinib (ABSK011)	FGFR4	2L HCC, mono	Phase Ib	✓ Extended Efficacy/Safety Results Including 2 <sup>nd</sup> Dose Expansion	2H	Oct'23 ESMO
		1L/2L HCC, combo	Phase II	■ Preliminary Data Readout	2H	2H
Fexagratinib (ABSK091)	Pan-FGFR	2L UC, mono	Phase II	■ Extended Efficacy/Safety Results	2H	2H
ABSK043	PD-L1	Solid tumors	Phase I	✓ Preliminary Efficacy/Safety Results Readout	2H	Oct'23 ESMO
ABSK061	FGFR2/3	Solid tumors	Phase I	■ Preliminary Phase Ia Data	2H	2H
ABSK121	FGFR mut.	Solid tumors	Phase I	✓ IND Approval in China	1H	Feb'23
				✓ FPI	2H	2H
<i>IND-enabling candidates</i>						
ABSK051	CD73	Multiple tumors	IND-enabling	✓ IND Filing	2H	Nov'23
ABSK012	FGFR4 mut.	RMS and/or HCC	IND-enabling	■ IND Filing	1H	2H
ABSK112	EGFR Exon20	NSCLC	Phase I	✓ IND Approval from FDA in US	2H	Jul'23



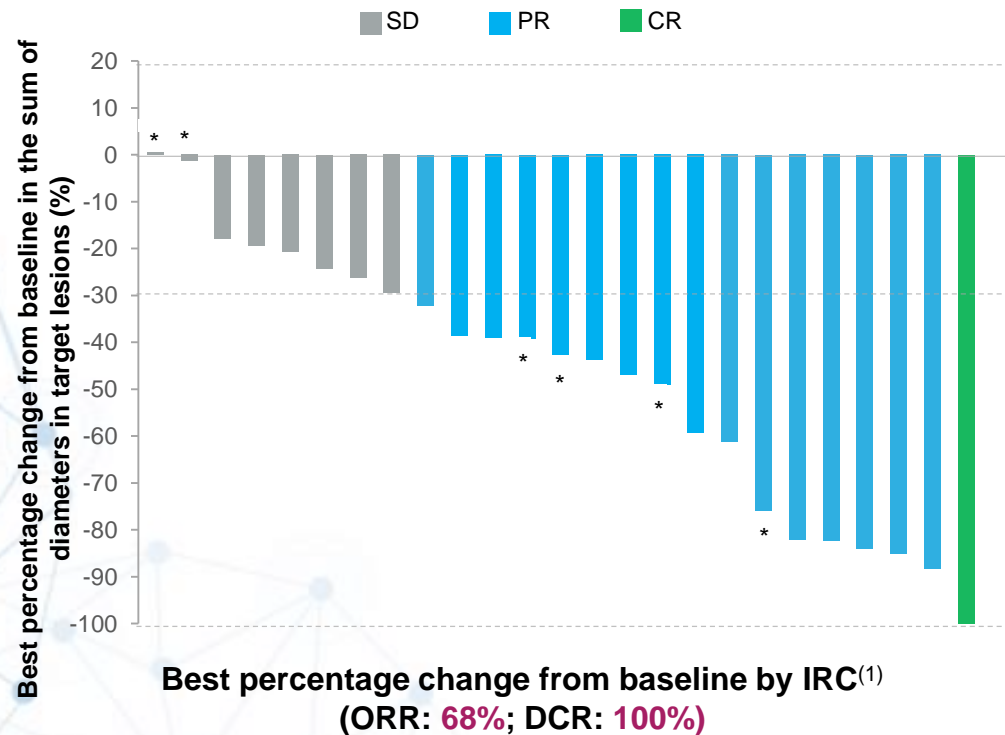
# Thanks

*Abbisko*



# Appedix1:Pimicotinib (ABSK021) Has Demonstrated Potentially Best-in-Class Efficacy

- The preliminary ORR: **68.0%** (17/25, 95%CI: 46.50%-85.05%) (by IRC based on RECIST1.1)
- **1 CR** and **16 PR** within 6 months in patients receiving 50mg QD treatment (out of 25 patients)
- **100%** preliminary disease control rate (“DCR”)



	Pimicotinib Abbisko		Pexidartinib <sup>(2)</sup> Daichi Sankyo		Vimseltinib <sup>(2)</sup> Deciphera
Trial	Phase Ib (NCT04192344)	Trial	ENLIVEN study- Part 1 (NCT02371369)	Trial	Phase II, Cohort A (NCT03069469)
Patient no.	25	Patient no.	61	Patient no.	46
Dosage regimen	50mg QD	Dosage regimen	400mg BID	Dosage regimen	30mg BIW
ORR at 25 week (%)	<b>68%</b>	ORR at 25 week (%)	39%	ORR at 25 week (%)	38%

ASCO'23  
Updated **77.4%**

1. \* Represents tumor response at week 13. 25 out of 32 TGCT patients have completed at least one post-dose tumor response assessment by IRC. Cut-off date: 21 Sep 2022.

2. Data of pexidartinib comes from Tap WD et al (Lancet. 2019;394(10197):478-487); Data of Vimseltinib comes from Blay JY et al (1509P, ESMO. 2022; 33: S1236-1237).

# Appendix 2: Pimicotinib (ABSK021) Has Also Demonstrated Potentially Best-in-Class Safety Profile

	<b>Pimicotinib Abbisko</b>		<b>Pexidartinib<sup>(1)</sup> Daiichi Sankyo</b>		<b>Vimseltinib<sup>(1)</sup> Deciphera</b>
Trial	Phase Ib (NCT04192344)		ENLIVEN study-Part 1 (NCT02371369)		Phase II, Cohort A (NCT03069469)
Patient no.	32		61		46
Dosage regimen	50mg QD		400mg BID		30mg BIW

## Any G3/4 TEAEs [n (%)]

CPK increased	1 (3%)
Pyrexia	1 (3%)
Rash	1 (3%)

## Any G3/4 TEAEs [n (%)]

AST increased	6 (10%)
ALT increased	6 (10%)
ALP increased	4 (7%)
Hypertension	3 (5%)
Arthralgia	2 (3%)
Vomiting	1 (2%)
Rash	1 (2%)
Dizziness	1 (2%)
Periorbital edema	1 (2%)
Lactate dehydrogenase increase	1 (2%)

## Any G3/4 TEAEs [n (%)]

CPK increased	20 (44%)
Asthenia	1 (2%)
Rash maculopapular	1 (2%)

1. Data of Pexidartinib comes from Tap WD et al (Lancet. 2019;394(10197):478-487); Data of Vimseltinib comes from Blay JY et al (1509P, ESMO. 2022; 33: S1236-1237).